



**Pilgrim  
Consulting  
Services**

# **COMPANY PROFILE**

# A BRIEF HISTORY

Pilgrim Consulting Services was started in early October 2011. It aims to address a gap in the marketplace in terms of bringing foreign business and investment into Indonesia.

This gap was identified by the company partners during 2011 as a result of experience in the areas of due diligence and the processes for meeting Indonesian government compliance requirements for natural resources based industries.

# EXPERIENCE

Pilgrim was established through the partnership of companies and individuals with experience in the business areas of Oil and Gas exploration and production, corporate risk and due diligence services, trainings, and consulting to government.

The Pilgrim partners bring a wealth of experience to the company from their respective areas of expertise, gained from many countries and business areas across the globe

# VISION and MISSION

## VISION:

To provide best practice consulting and agency services to foreign companies and investors to facilitate and simplify the introduction of foreign business and services to the Indonesian economy.

# MISSION:

- ✓ To provide high level consulting and due diligence services to foreign companies to facilitate their move into the Indonesian economy
- ✓ To provide locally based agency services to allow foreign companies access to local Indonesia content to allow them to operate quickly and simply while meeting Indonesian regulations
- ✓ To provide foreign investors with access to expert knowledge on the government and business processes needed to operate effectively in Indonesia.

# SCOPE :

- ✓ Pilgrim Consulting services offering are in the areas of Oil & Gas, Mining, Information Technology, and Telecommunications, etc. Examples include:
  - ✓ Training services to meet industry compliance needs.
  - ✓ Business facilitation services to assist companies operate in Indonesia.
  - ✓ Assistance in tender preparation to meet Indonesian regulations (PTK 007 Revision 2)
  - ✓ Local agent services

# PARTNERSHIPS

- ✓ Pilgrim recognises the value of formal and informal partnerships to deliver business outcomes.
- ✓ Pilgrim has a formal business partnership with Paladin Group for the access to general consulting and risk related services.
- ✓ Pilgrim also maintains a network of informal partners in Indonesia and across the region to access to the full range of skills and services to support Oil and Gas and resources based Industries.

# EXPERIENCE

Pilgrim brings together a number of experienced personnel in the areas of:

- ▶ **Oil and Gas:** engineering and management consultants with experience in all aspect of the exploration and production process.
- ▶ **Risk Services:** consultants with experience in planning, delivering, and reviewing risk and security services across all industries.
- ▶ **Management consultancy:** with experience working within central government delivering strategy, and advice in areas that include ICT, finance, and resources policy.



# EXPERIENCE:

Experienced in working with many companies from the International and Indonesian business community including:

## Oil and Gas:

### Engineering Services:

- Hess Oil and Gas
- Asia Pacific Exploration Consolidated
- Petronas
- Caltex Pacific Indonesia
- Valco Corporation (Precision Drilling)

### Risk Services

- Exxon (PNG)
- Conoco Philips (Timor Leste)
- Woodside Petroleum (Timor Leste)
- Talisman Energy (PNG)
- Holcim

## Consulting Services:

- Australian Government
- PT Bank Mandiri
- ActewAGL (Electricity, Gas and Water utility)
- Thomas Miller
- KPMG
- PWC
- Kina Insurance (PNG)
- Lang O'Rourke legal

# EXAMPLE CONSULTANT EXPERIENCE

## Oil and Gas:

Consultant AJ has over 20 years experience in the Oil and Gas industry. He has most recently works as a VP with responsibility for all aspects of Government relationship, including PTK 007 compliance, for a successful Indonesian exploration company.

Prior to his current role AJ worked in roles in corporate business development following many years working as a successful project engineer for Caltex Indonesia.

# EXPERIENCE

## Risk Services:

Consultant RS most recently ran his own security and risk consulting company supporting the operation of Oil and Gas, and resources companies in the Asia Pacific area.

Assignments ranged from due diligence assessments for deals between Indonesian and overseas companies, provision of security services to support operations, and training services for HSE and other compliance requirements.

Prior to that RS led a successful career in the Australian Defence force participating in a range of support operations throughout the Asia Pacific region.

# EXPERIENCE

## Management consultancy:

Consultant EH has over 30 years of international experience covering the areas of corporate ICT, and strategy and policy development.

Most recently EH ran his own company based in Australia where he provided consulting services to central government in the areas of ICT budgeting advice, ICT corporate governance, and program and project recovery. EH was a key member of the team that developed the Australian Government vision for the use of ICT.

# EXPERIENCE

## **Training Services and consulting:**

Consultant DH is an experienced management consultant with experience in the planning, delivery and oversight of bespoke training and personal development courses in Indonesia.

DH has a strong network of contacts and trainers that range from Government, Banking and Finance, through to manufacturing and distribution industries.

## Contact Us :

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